

AVP/USA, Inc. Proposed Budget 2016-17

Fiscal Years run from July 1 through June 30

	FY 2013-2014	FY 2014-2015		FY 2015-2016		FY 2016-2017	Comments
	Actual	Actual	Approved Budget	Actual Through March 31, 2016 (9 Months)	Approved Budget	Finance Committee Recommended Budget	
Ordinary Income/ Expense Income							
Transfer from Investments	2,500	0	3,200	0	3,900	4,100	3% of average of value of investment assets (Pax World plus Money Market) on December 31 over 3 years. Started this for FY 2012-2013 budget.
Donations							
Restricted							
Grants/New fundraising	0	0	0	0	0	0	
Conference scholarships				720		1,000	
Youth work	0		0	3,506	0	6,500	Assumes Peace Fellows program continues
Total Restricted	<u>0</u>	<u>0</u>	<u>0</u>	<u>4,226</u>	<u>0</u>	<u>7,500</u>	
Unrestricted							
New Fundraising Initiative	1,136	510					
General	5,999	12,348	10,000	9,874	17,900	15,770	
Religious Organizations							
Churches	500	775	1,000	500	1,000	1,000	
Quaker Meetings	200	111	500	425	500	500	
Total Religious Orgs	<u>700</u>	<u>886</u>	<u>1,500</u>	<u>925</u>	<u>1,500</u>	<u>1,500</u>	
Total Memorial	<u>0</u>	<u>150</u>		<u>350</u>		<u>0</u>	
Total Unrestricted	<u>7,835</u>	<u>13,894</u>	<u>11,500</u>	<u>11,149</u>	<u>19,400</u>	<u>17,270</u>	
Total Donations	<u>7,835</u>	<u>13,894</u>	<u>11,500</u>	<u>15,375</u>	<u>19,400</u>	<u>24,770</u>	
Conference - Income							
Total 2014 Conference	31,886						
Total 2015 Conference		25,206	35,000				
Total 2016 Conference				28,013	35,000		
Total 2017 Conference						35,000	
Current year conf income	<u>31,886</u>	<u>25,206</u>	<u>35,000</u>	<u>28,013</u>	<u>35,000</u>	<u>35,000</u>	Includes \$7,500 from AVP-USA Scholarships

Communications Income

Sales

Direct Sales	29,113	23,830	28,000	26,689	25,000	27,500
Amazon Advantage	794	1,337	800	1,156	1,200	1,600
Amazon Referral	329	259	300	270	300	500
Total Sales	<u>30,235</u>	<u>25,425</u>	<u>29,100</u>	<u>28,114</u>	<u>26,500</u>	<u>29,600</u>
Transformer Subscriptions	1,008	1,001	1,500	495	1,200	700
Total Communications Income	<u>31,243</u>	<u>26,426</u>	<u>30,600</u>	<u>28,609</u>	<u>27,700</u>	<u>30,300</u>
Interest Income	33	29	50	26	50	35
501(c)(3) Administrative Fees	425	175	400	225	400	400
Miscellaneous Income	930	0	0	0	0	0
Total Income	<u>74,851</u>	<u>65,729</u>	<u>80,750</u>	<u>76,473</u>	<u>86,450</u>	<u>94,605</u>

Expenses

Committees

Board (CofC)	699	1,648	2,500	3,720	8,500	4,450
Communications Committee	0	70	100	0	100	100
CLARG - Local & Regional	288	0	500	213	500	500
Education Committee	0	0	500	0	500	300
Finance Committee						
Fundraising Subcommittee	3,099	0	0	0	0	0
Contracted Fundraiser	25,000	(216)	0	0	0	0
AVP/USA Conference Support		4,260	5,000	960	5,000	
Finance Committee - Other	93	109	200	207	200	250
Total Finance Committee	<u>28,192</u>	<u>4,153</u>	<u>5,200</u>	<u>1,167</u>	<u>5,200</u>	<u>250</u>
Fundraising Committee		2,790	5,000	2,144	5,000	2,500
Public Relations Committee	0	225	1,000	242	1,000	7,000
Research Committee	0	0	500	500	500	500

Increased board member travel & scholarships; Added Directors & Officers insurance; Outreach Coordinator positions moved to PR Committee.

The Committee has requested a conditional provision of \$45,000 (\$9,000 to translate each of 5 manuals (into Arabic, Chinese, Portugese, Swahili, Russian), contingent on funds being donated and earmarked by the CofC for this purpose. The committee has a Translation Oversight Working Group working on preparations for translations so that they can act quickly when money becomes available.

For 2014-15 the Fundraising Subcommittee was removed from the Finance Committee and became a separate standing committee.

This item, for conference scholarships, has been moved to a separate line, not under committees

Outreach Coordinator stipends and expenses moved here - \$6,500

Youth Committee				0	0	0
Total Committees	<u>29,179</u>	<u>8,886</u>	<u>15,300</u>	<u>7,987</u>	<u>21,300</u>	<u>15,600</u>
AVP-USA Conf Scholarships						7,500
Direct Conference Expense	28,473	24,806	35,000	4,400	35,000	30,000
Communications - Expense						
"Transformer"						
Printing	3,111	2,698	2,600	1,864	2,600	3,800
Postage	710	504	650	369	500	800
Graphics	440	460	860	360	860	480
Transformer Editor		500	0	1,000	2,000	2,000
Supplies	0	41	50	0	50	50
Miscellaneous	0	67	0	0	0	75
Total "Transformer"	<u>4,262</u>	<u>4,270</u>	<u>4,160</u>	<u>3,594</u>	<u>6,010</u>	<u>7,205</u>
Website						
Website Hosting	532	639	700	100	300	50
Website Other	0	72	0	0	0	0
Website Software	0	0	300	117	300	400
Website Total	<u>532</u>	<u>712</u>	<u>1,000</u>	<u>217</u>	<u>600</u>	<u>450</u>
Distribution Center						
Cost of Sales						
Shipping Manager		0	4,300	0	0	0
Printing	1,483	5,582	7,500	5,243	9,000	4,500
Postage	2,270	1,872	2,500	2,152	2,000	2,000
Inventory Purchase	2,410	1,844	500	3,600	2,000	2,000
Royalties	0	0	400	0	400	400
Miscellaneous	214	291	200	54	250	250
Total Cost of Sales	<u>6,377</u>	<u>9,589</u>	<u>15,400</u>	<u>11,049</u>	<u>13,650</u>	<u>9,150</u>
Total Distribution Center	<u>6,377</u>	<u>9,589</u>	<u>15,400</u>	<u>11,049</u>	<u>13,650</u>	<u>9,150</u>
AVP/USA Headquarters						
Office Rent	2,400	2,400	2,400	1,800	2,400	2,400
Insurance						800
Telephone	565	551	600	308	600	600
Postage	0	10	0	12	0	20
Office Supplies	0	192	100	25	100	100
Total AVP/USA Headquarters	<u>2,965</u>	<u>3,154</u>	<u>3,100</u>	<u>2,145</u>	<u>3,100</u>	<u>3,920</u>
Total Communications Exp	<u>14,137</u>	<u>17,724</u>	<u>23,660</u>	<u>17,004</u>	<u>23,360</u>	<u>20,725</u>
Grants						
AVP International Support	10,000	0	0	0	0	5,000
Support Grants	<u>3,000</u>	<u>2,000</u>	<u>3,000</u>	<u>1,000</u>	<u>3,000</u>	<u>3,000</u>

Moved here out from under Finance Committee. The base scholarship amount is increased to \$6,500. \$1,000 in earmarked donations is also included here.

New item: commercial general liability insurance and renter's insurance

For support of the 2017 AVP International Conference in Nepal

Total Grants	13,000	2,000	3,000	1,000	3,000	8,000
Financial Transaction Fees						
PayPal Fee		723	0	860	0	1,000
Cardservice Charge	5,109	3,676	3,690	2,363	3,690	2,500
Bank Charges	136	176	100	244	100	280
Total Financial Trnsctn Fees	<u>5,245</u>	<u>4,574</u>	<u>3,790</u>	<u>3,467</u>	<u>3,790</u>	<u>3,780</u>
AVP/USA Travel Assistance						
Peace Fellows				836	0	6,500
AVP International Conf	<u>3,894</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2,500</u>
Total AVP/USA Travel Assist.	<u>3,894</u>	<u>0</u>	<u>0</u>	<u>836</u>	<u>0</u>	<u>9,000</u>
Miscellaneous Expense		(18)				
Total Expense	<u>93,928</u>	<u>57,973</u>	<u>80,750</u>	<u>34,694</u>	<u>86,450</u>	<u>94,605</u>
Net Ordinary Income	-19,077	7,756	0	41,780	0	0

Assumes the Peace Fellows program continues
For board member travel to the 2017 AVP International
Conference in Nepal